

### **Restaurant Operation Issues to Consider:**

- Does the revenue model for take-out only meet the expenses you need?
- Is it worth staying open with a negative revenue model?
- Consider the options of taking on additional debt?
  - SBA Loans
  - Interest only loan
- Discussion with landlords: operators should consider approaching landlords to reduce rents to somewhere around 6% of sales while operations are closed and for a 60-day period once we re-open. If doing some to go or delivery sales, offer to share a percentage with them. Landlords should be our partners, and they should have flexibility if they want to get their tenants back and paying rent. The ramp up will allow business to get their feet back on the ground.
- Contact your utility companies: you need a temporary time-out from payments. Ensure they will keep your power/gas/energy on.